As of last spring, our company has made the full transition to printing our school picture packages and service items digitally and this past fall has been our best season ever. Our turn around time has speeded up tremendously and we now have the fastest turn around times available in many areas. We now provide a photo CD for every school so that we can handle every request easily and promptly. Plus, we have purchased an in-office processor to handle individual requests quickly. These upgrades will enable us to give the best service ever. We have also added a few new bonus items and services.

We offer the following benefits for K-12 Schools and Daycare Centers:

* **FREE** Director's Portrait Package, **50% off** for your staff and their family, **FREE** package for Picture Day Parent helper  
* **FREE** Bonus and Fund Raiser programs available for schools that have over 50 items purchased  
* **100% money back guarantee**  
* Yearly specials including: **FREE Group photos for everyone** whether they buy or not (if over 50 items are purchased).  
* School chooses **proof or prepay**; both programs have the same prices.  
* Prices as low as 6.99, Add-on selections **as low as $5.90**

**FREE Bonuses:** For schools with a minimum of 50 full price items purchased, we offer the following FREE Bonus Program:

First Choice - minimum 50 full priced items purchased  
Add a bonus - Schedule using the online form at WWW.Timeless-studios.com  
Add a bonus - Have another school join you for picture day (Both schools get the added bonus)  
Add a bonus - Refer a school who reaches 50 min. purchase (Both schools get the added bonus)  
Add a bonus - Minimum 100 items purchased

(Any items not qualified for as a bonus may be purchased at our cost plus small handling fee.)

**FUND RAISER CHOICES:** (Only one choice can be a fund raiser)
- **$1 Fund raiser** to go to the school for each person who buys  
- **10%** of sales to school as **Fund raiser** (prices slightly higher)

**NON-FUND RAISER CHOICES:**
- **$1 coupon** for each parent to use for a picture discount  
- **Free** Photo frame w/ Pkg. A-E, holds 5x7 group & 3x5 individual photo  
- **Free** Student achievement certificates program via the internet  
- **Free** Upgrade staff discount to free package "if no bonus"  
- **Free** Composites in place of posed group pictures  
- **Free** Upgrade free group from 5x7 to 8x10 size  
- **Free** Cumulative file photos  
- **Free** Year Book prints  
- **Free** school web page  
- **Free** Student IDs

Two more available fund-raiser options are:

1. Partner Program: **Parents, staff, and school, get cash** by referring our services to other schools & groups (more information available by request and at our web site at WWW.Timeless-studios.com).*  
2. **Add an extra dollar** or two to each item to be given back to the school (Timeless will print custom order forms with extra fund-raiser added and pay the difference back to the school).

The enclosed form helps you gather all the info needed for making your picture day appointment. You may submit this info several different ways: FAX 805-649-5799, Toll Free Voice mail 888-984-6353 leave name, phone#, enrollment and date choices on voice mail, Call in and give info to a Photography Coordinator at 805-649-2385, or use our web site “Schedule Now” form (web version is the same as the enclosed form) at WWW.Timeless-studios.com. Please allow 3 days for confirmation.

Feel free to call us at (805) 649-2385 or toll free at (888)-984-6353 (1-888-9TIMELESS) or visit our web site at WWW.Timeless-studios.com if you have any further questions or if you would like to schedule a date for your next picture day.

Sincerely,

Gale Gaona

PS. With our selections, Parents can get EXACTLY what they want at a low price. **Al-a-carte selections as low as $5.90!**  
*Some restrictions apply.*